



We've got you covered.

WAPPINGERS FALLS 845-297-5580

2785 W. MAIN STREET

WAPPINGERS FALLS, NY 12590-8640

www.bottinifuel.com

09/14/2012

Dear Premier Medical Group Employees,

We are pleased to offer a special discount price for the 2012/2013 heating season for the Employees of Premier Medical Group.

As a Premier Medical Group Employees your account will always be on a special discount of 40¢ over terminal pricing. Other companies may tell you that you're getting a discounted price, **what they don't tell you is their terminal price.** At bottinifuel.com, you see exact the current terminal price. We will supply you with a login and password to view our terminal price, just add the 40¢ per gallon to get your delivered price. Unlike our competitors Bottini Fuel provides programs that are completely transparent.

In addition to the special discount there are two options to protect your price this coming season if you desire.

1. **Premier Medical Group Cap Plan:** With a Cap Plan no matter how high prices go you will not pay above the cap. You will still pay the discounted price if it falls below the cap. To receive this insurance there is a cost of 25¢ per gallon for the gallons protected.
 - Early Signing Special: Cap of \$3.699 if committed by 09/24/2012.
 - If you choose not to do a cap now you can enroll anytime. You will always receive a discount off our posted cap plans. Just call when you are ready and one of our Account Specialist will help you with the process.

2. **Premier Medical Group Prepay Plan:** With the Prepay Plan you pre-purchase your fuel for the season which will "lock in" the price for the entire time of the contract. Please read terms and conditions on contract for early termination costs.
 - Early Signing Special: Prepay of \$3.699 if committed by 09/24/2012.
 - If you choose not to Prepay now, you can enroll anytime at a discounted price. Just call when you are ready and one of our Account Specialist will help you with the process.

3. **Premier Medical Group Propane Pricing:** If you use propane as your primary source of heat we are offering a special fixed rate of \$2.0499 per gallon. If you use propane for any other use please call for other special offers.

RED HOOK 845-876-3835 7265 So. Broadway Red Hook, NY 12571	KERHONKSON 845-626-7766 5 Webster Avenue Kerhonkson, NY 12446	WASHINGTONVILLE 845-497-5000 9 Depot Street Washingtonville, NY 10992	PORT JERVIS 845-856-7831 6 Sleepy Hollow Road Port Jervis, NY 12771
TANNERSVILLE 518-589-5222 6158 Main Street Tannersville, NY 12485	SAUGERTIES 845-246-4931 240 Ulster Avenue Saugerties, NY 12477	CAIRO 518-622-9512 276 Main Street Cairo, NY 12413	MARGARETVILLE 845-586-1867 42822 State Highway 28 Arkville, NY 12406

More good news!

Why pay for all of your oil in just 4 or 5 payments? If you join our EZ Pay program, we can spread your total fuel bills into monthly payments. That way, you can cut your winter bills virtually in half! Even if you do not want to renew your cap right away, this is the perfect time to start your EZ Pay plan. There is no charge for monthly billing if you don't use more oil. You only pay for the oil you actually receive, at the price on the day of delivery.

For example, Alice T. signed up for EZ Pay at a monthly payment of \$242.00. Thanks to the benefit of low monthly payments, Alice can avoid winter delivery bills of \$500 or more.

We estimate your payments based on your past fuel use. You will receive a coupon book. Simply send each coupon back to us with your monthly payment. If your actual bills are a little higher or lower than we estimated, we may make adjustments as necessary over the course of your EZ Pay plan year. Your payments are due on the 5th of every month.

Thousands of customers have already enrolled in EZ Pay because they have realized it is an effective way to make a tough situation a little bit easier.

A service plan for your heating system is like health insurance for your body - with wellness care included. Bottini Fuel service plans help you eliminate surprise repair bills, prevent equipment problems, extend equipment life and save money on energy bills. Most importantly, your service contract includes a yearly tune-up. Call us today to schedule your appointment.

Our service plans are packed with valuable benefits to save you time and money. They have been carefully designed to provide a combination of value and protection that you will not find anywhere else. Please visit our website for specific coverage.

Bottini Fuel offers 24-hour access to your account information. Now you can schedule a delivery or a yearly tune-up, check your fuel usage or your account balance, or confirm that we have received a payment any time of the night or day. You need to register for online access. Just go to bottinifuel.com and click B-ONLINE. You will need your Bottini Fuel account number and the main phone number associated with your account. We look forward to welcoming you online.

Please call our office and speak to one of our Account Specialist's to sign up for any of these plans.

Sincerely,



Dana L. Capuano
Sales Executive
capuanod@bottinifuel.com
845-297-5580 ext. 1308

P.S. You can choose to cap or lock-in your price of oil anytime. You will remain on the variable price until such time. You can choose the amount of gallons you would like to protect. Bottini provides several plan options so everyone can make the best choice for their individual situation